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**CALL US DIRECT**

MARINA..... (757) 321-7432  
DRY STORAGE..... (757) 321-7471  
SERVICE.....(757) 321-7443  
SERVICE (+80')..... (757) 321-7400  
BROKERAGE.....(757) 321-7431  
PARTS..... (757) 321-7441  
ACCOUNTING.....(757) 321-7455  
ADMINISTRATION..(757) 321-7433

## NEWSLETTER

## SUMMER 2009

### Message from the Dockmaster

The summer activities are well in place and we have seen our annual spring wave of transient boaters moving north for the summer boating season. We are now looking forward to our Hampton Roads and Chesapeake Bay boating friends coming down to Portsmouth to explore and enjoy the tourism and nautical history events and activities that we have to offer on the Southern Bay area. We have extended our Marina and Dry Storage hours to accommodate your summer activities as much as possible. The Marina is open daily at 8am and closes Monday thru Thursday at 630pm and Friday thru Sunday at 7pm. The Dry Storage facility is open daily at 8am and closes at 6pm Monday thru Thursday and at 7pm Friday thru Sunday. All services are available at both facilities during these hours. Speaking of necessary commodities for boaters, we are pleased to see that retail sales prices for gasoline and diesel have remained reasonably stable and nothing like we have experienced in the last couple summers with prices jumping to \$3 and \$4 a gallon! Let's hope that this trend remains.

Just to review and update you on some of the issues that were brought up during the OMYC Town Hall Meeting on April 21<sup>st</sup>. We have made every effort to close the gates to the docks by closing time each night at the marina. But we do need your support in keeping them closed. Many a night, I have closed them and they have been tied back open before I have departed the parking lot. We have instructed the security force to have an increased presence on the docks each night during their rounds of the OMYC facility. Working in tandem with the slipholders and the security personnel, we should accomplish a more secure marina after hours. Another issue and reminder is the marina dumpster. Please deposit your large trash items in the dumpster at the west end of the parking lot. The other dumpster belongs to the City of Portsmouth. Do not deposit waste oil or flammables in the dumpster. For waste oil, see the marina store to make arrangements for disposal. Please do not leave it on the wood docks/decking so we can avoid spillage or staining of the decks and walkways. Waste pumpouts are free to marina slipholders and dry storage customers. Please utilize this service as we are a Virginia Clean Marina and we prohibit the direct discharge of waste products into the water.

We have been making progress in re-stocking the dock stores with more of the products that you have suggested. Please feel free to discuss with the staff any additional items that you would like to see stocked in the stores.

Have a safe and enjoyable boating season and we look forward to many more months of excellent weather to get out and enjoy the water and our boats.

*John*

### REMINDER

Please be sure to keep a current Certificate of Insurance for your boat on file with Cynthia in the Accounting Office. Most insurance policies renew annually. Thank you.

### MESSAGE FROM OCEAN MARINE'S DIRECTOR OF SALES AND MARKETING

I will be working out of Rhode Island this summer; making myself available to visit yachts between New York City and Nantucket. I am available to answer any questions that you may have about the yard - to include discussion of your work list and availability. Please contact me any time at (954) 560 - 5608 or via email at [sales@oceanmarinellc.com](mailto:sales@oceanmarinellc.com).

*Andrew "Andy" Urquhart*

**The newsletter is published quarterly to keep customers abreast of the "goings on" at our location and the surrounding boating community. If you have any comments or suggestions for upcoming features, please email Lora Thiele at [adm1@oceanmarinellc.com](mailto:adm1@oceanmarinellc.com).**

## DRY STORAGE CUSTOMERS HAVE YOU TRIED OUR TIME SAVER?

Call ahead to the Ship's Store (757) 321-7471 at least 1 hour prior to your arrival to request your boat to be stocked with drinks, ice, snacks or fuel. This saves your valuable time for fun! There is a \$10 fee for this service. All major credit cards are accepted and annual customers may charge to their OM accounts.

### DRY STORAGE CUSTOMER REMINDERS

- All boats in dry storage **MUST** have a battery disconnect switch.
- Dry Storage customers who would like to spend time in a wet slip in the Marina are requested to call the Marina Dock Office at 321-7432 for reservations. This is a great way to additionally use and enjoy your boat. The marina offers special rates:
  - the rate is \$1.00 per foot per day
  - For Ntelos concert nights
    - the rate is \$1.75 per foot per day
  - Electrical service is \$3.00 per day for 30amp service

### Ocean Marine Yacht Center Brokerage

Ocean Marine Yacht Center has re-established the Yacht Sales Brokerage. If you are interested in listing your boat for sale, please see John Robey the Dockmaster. John is a licensed Virginia watercraft salesman and would be happy to discuss a brokerage agreement to list your boat. John can also assist you in finding the boat of your choice if you are in the market to purchase a boat. Please call 321-7432.

#### Staff Appreciation

We just couldn't go to print with our Summer Newsletter without saying something about our summer staff. *We have really appreciated all of the help and attendance of our Summer Dockhands and Staff.* Katie returned to the Marina, Jason to the Dry Storage, and Edward and Mike joined us at the Marina this summer. Their cheerful attitudes and helpful attention has added a lot to the smooth operation during these busy summer months and they will be missed when college resumes this fall! As the Dockmaster, I have appreciated each of their efforts individually and collectively. *What a team!*

### Ntelos Pavilion Concert Schedule

- John Legend – Tues, July 14<sup>th</sup>
- Steve Miller Band – Fri, Aug 14<sup>th</sup>
- Crosby, Stills & Nash – Sat, Aug 15<sup>th</sup>
- Loggins & Messina – Tues, Aug 25<sup>th</sup>
- Chicken Foot – Wed, Aug 26<sup>th</sup>
- UMOJA Festival – Sat, Sept 19<sup>th</sup>
  - For details visit [umojafestportsmouth.com](http://umojafestportsmouth.com)
- Widespread Panic & The Allman Brothers Band – Wed, Oct 7<sup>th</sup>

Please visit [pavilionconcerts.com](http://pavilionconcerts.com) for details



### Old Towne Portsmouth Farmer's Market

1<sup>st</sup> Saturday of the month

9:30 AM to 1:30 PM

Location: the first block of Middle Street, between High and Queen Streets.

Items for sale include fresh seasonal produce, flowers, plants, canned goods, baked goods, jams, breads, honey and more!

## OCEAN MARINE YACHT CENTER **HURRICANE PREPAREDNESS**

**In the event of a strong tropical storm**, we would ask all wet slip customers to secure their vessel by doubling up lines and removing any personal property from the docks and vessel decks. All customers are expected to contact marina staff to learn of actions that they need to take because of the approaching storm. Current contact information must be on file with the marina in case an emergency should arise due to the storm or if the storm conditions should change suddenly. Everyone should check that their vessel insurance is up-to-date and covers damage to other vessels and the marina.

**In the event of a hurricane**, we may require all vessels to vacate the marina in order to protect their vessel and the marina facilities. All customers are expected to contact the marina staff upon the possibility that a storm could impact our area in order to learn what actions OMYC expects from our customers.

We will not be able to store vessels on the floor inside our buildings. We may be able to provide some land storage outside the buildings. In all cases, the storage of vessel will be on a first come first serve basis and reasonable fees will be charged for this service. Vessel owners will need to be available to move their vessels to areas where the vessels will be lifted from the water. Otherwise, you will lose your place in line and the next vessel will be selected.

**Visit the National Hurricane Center for current information.** [www.nhc.noaa.gov](http://www.nhc.noaa.gov)

The last time a hurricane came through; an issue that arose was that there were more boats to be pulled than boat stands. To alleviate this problem and to be sure that there are stands for your vessel ***Ocean Marine is willing to store customer owned boat stands free of charge.*** Steve Grasser, our Service Manager, will be happy to advise you of the type of stands needed for your boat. (757) 321-7445.

## Ocean Marine Custom Craftsmanship

In addition to the mechanical and electrical expertise available through Ocean Marine's service department, we also provide a variety of custom marine craftsmanship through the fiberglass, carpentry and welding divisions.



Commander Joseph Coleman of Chesapeake, owner of the 26-foot Wellcraft *Baby Beluga* stands atop his new extended swim platform, installed by Scott Rooney and Mike Smith, Ocean Marine technicians. Commander Coleman said, "The extended swim platform is exactly as I pictured it. I immediately noticed how well it was placed on the boat. It was very well done and looks like it's part of the boat. It doubled the area for lounging on the boat; it's like a small patio which gives the kids easy access to the water."



Baby Beluga also sports a new toolbox constructed by Paul Britton in Ocean Marine's carpentry shop (shown here). In Commander Coleman's words, "The toolbox is such a good effort. I described the idea for what I had in mind and Paul made the box perfect for storing tools and fluids that you don't have room for in the cabin."

Commander Coleman also remarked, "The service at Ocean Marine was fast and friendly. Annual customers get a good rate on all the work."

# National Marina Day August 8, 2009



## Celebrating America's Gateways to Boating

**On August 8, 2009, we invite you to join your friends at Ocean Marine Yacht Center to celebrate the seventh annual National Marina Day.**

The staff at Ocean Marine has planned the following events for your enjoyment:

- Cookout on the OMYC Deck
- Nautical Skills Contests and Games
- Public Safety Displays and Demonstrations
- Police and Fire Boats
- Courtesy Safety Inspections by the Coast Guard Auxiliary

Please RSVP to [dockmaster@oceanmarinellc.com](mailto:dockmaster@oceanmarinellc.com) or call the ships store (757) 321-7432 by August 4<sup>th</sup>.

Here at Ocean Marine we believe that marinas are strong, vibrant communities of families and friends united by a shared passion for the water. Now, more than ever, Americans need clean, safe, relaxing locations where they can spend their leisure time. On National Marina Day, we rededicate Ocean Marine Yacht Center to being a local, environmentally friendly destination serving the greater Hampton Roads as a gateway for family and friends to enjoy one of America's great natural resources, its waterways.

*Thank you for your time and for your business. Without you, the customer, our business would not exist.* As you know, my door and my phone line are always open. So, please let me know if I can ever answer any questions about our services. I look forward to celebrating National Marina Day with you and to serving you in the future.

*James Bento*  
President & CEO

## Ocean Marine Tenant News

Thank you Ocean Marine Family!

As many of you are aware, we were helping our daughter, Suzi, raise money for her upcoming 3-Day Cancer Walk. Her goal was \$2,300 and to date she has raised \$3,231 and counting. The donations from our *Ocean Marine Family* represent over 50% of the total collected to date. We again want to thank everyone for their kindness and generosity. Suzi, Mike and I were overwhelmed!

Thank You !

Ruth & Mike Meine  
M/V Different Drummer



September 7, 2009

Labor Day

The first Monday in September celebrates the contributions workers have made to the strength, prosperity, and well-being of America.